

SERVICE

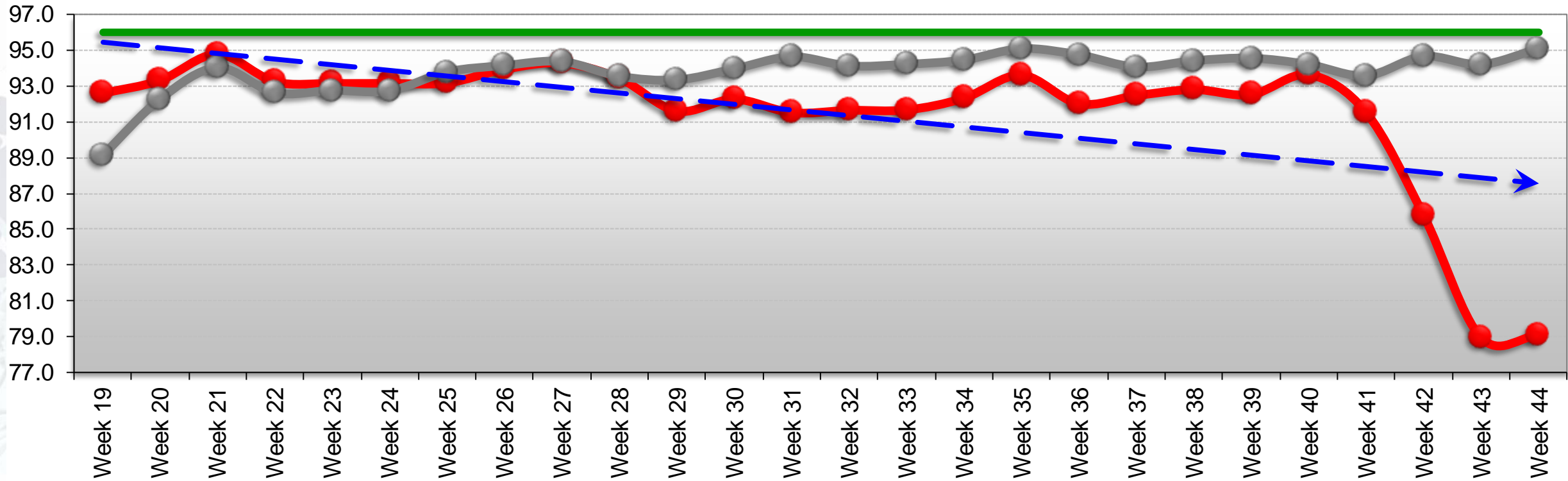
Dave Webster

A/Manager Operations Support - Eastern Area



EASTERN

First-Class Letters / Flats Composite

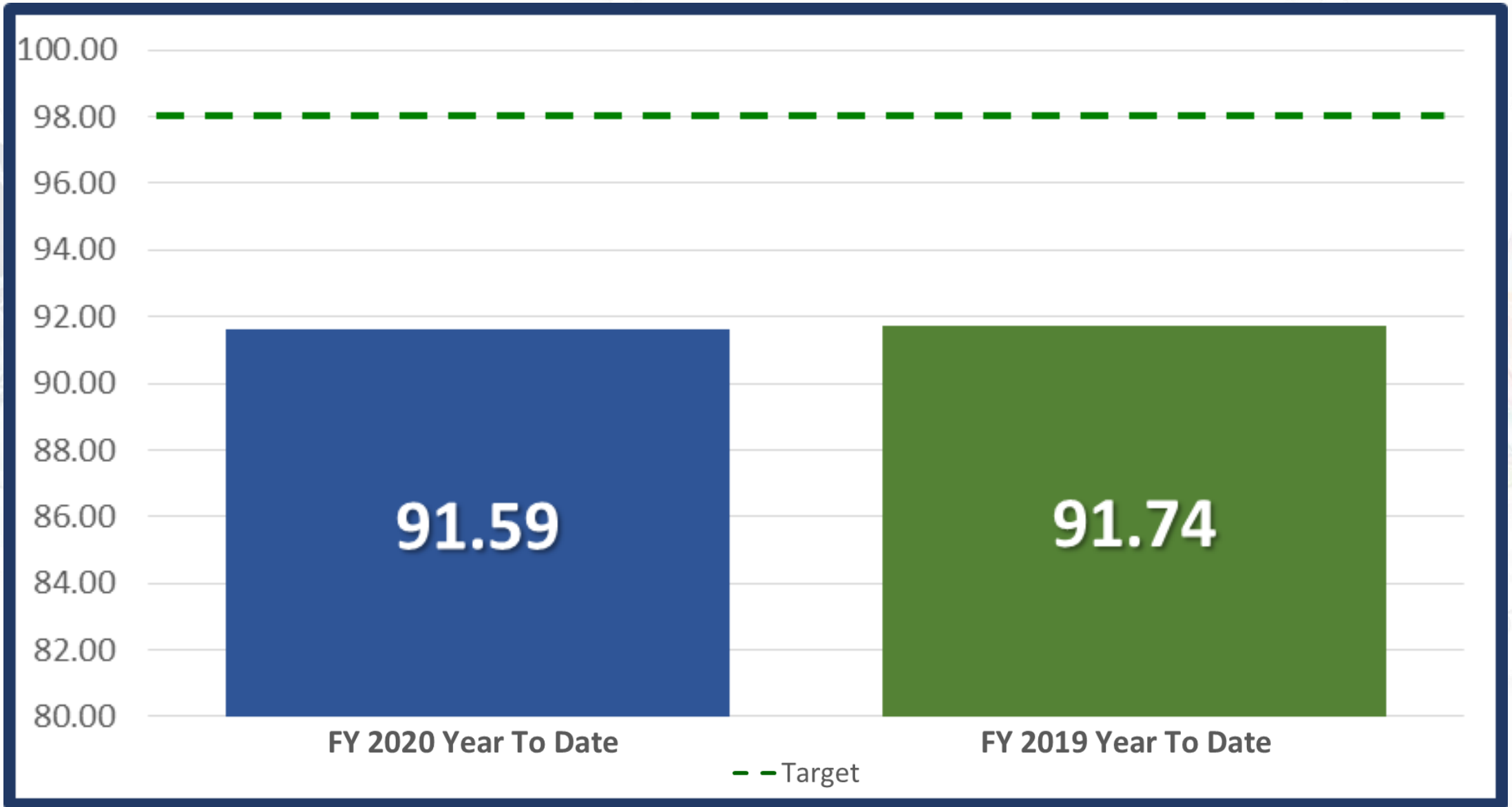


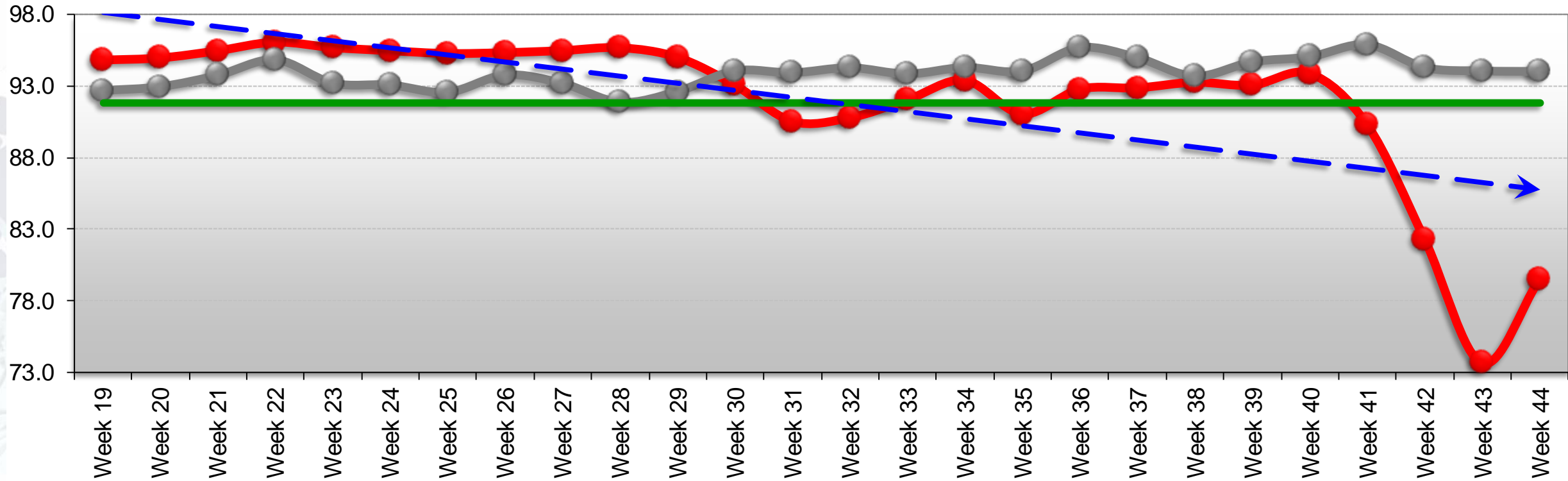
District	WK 43	RK	QTD	RK	YTD	RK
Appalachian	84.96	41	89.11	15	92.98	5
Central Pennsylvania	72.86	63	79.47	65	90.91	42
Kentuckiana	85.13	38	87.12	32	92.00	17
Northern Ohio	68.31	65	81.17	62	91.25	34
Ohio Valley	71.08	64	80.77	63	90.35	49
Philadelphia Metro	85.68	33	86.68	36	91.23	36

District	WK 43	RK	QTD	RK	YTD	RK
South Jersey	86.99	25	88.01	28	91.82	20
Tennessee	82.48	52	85.83	43	91.47	27
Western New York	86.00	31	88.59	22	93.15	4
Western Pennsylvania	90.01	5	90.50	6	93.60	1
Eastern	79.07	7	84.60	6	91.59	2
National Total	84.23		86.26		90.76	

Eastern Area First Class Composite

● Current ● SPLY — Target



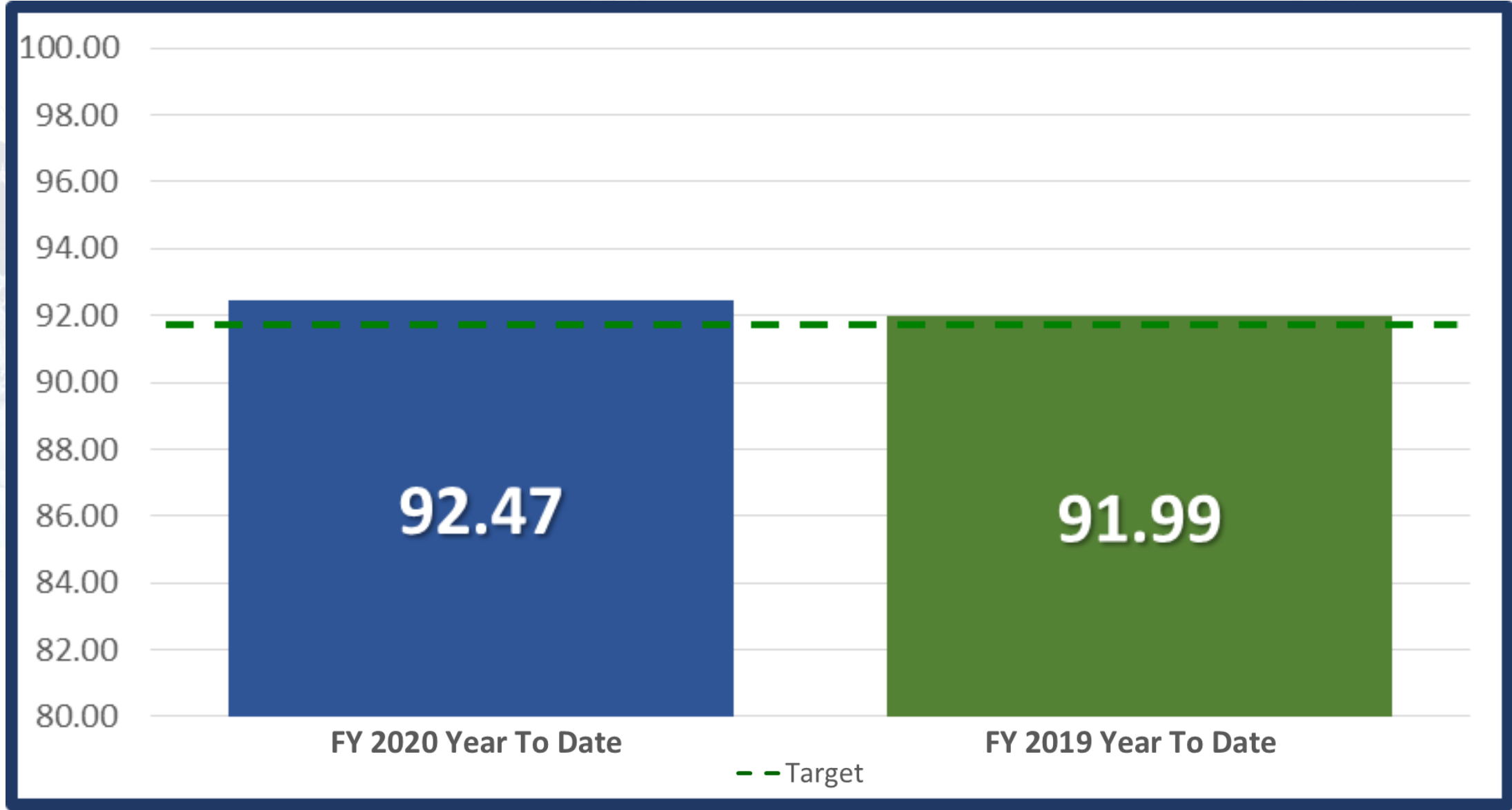


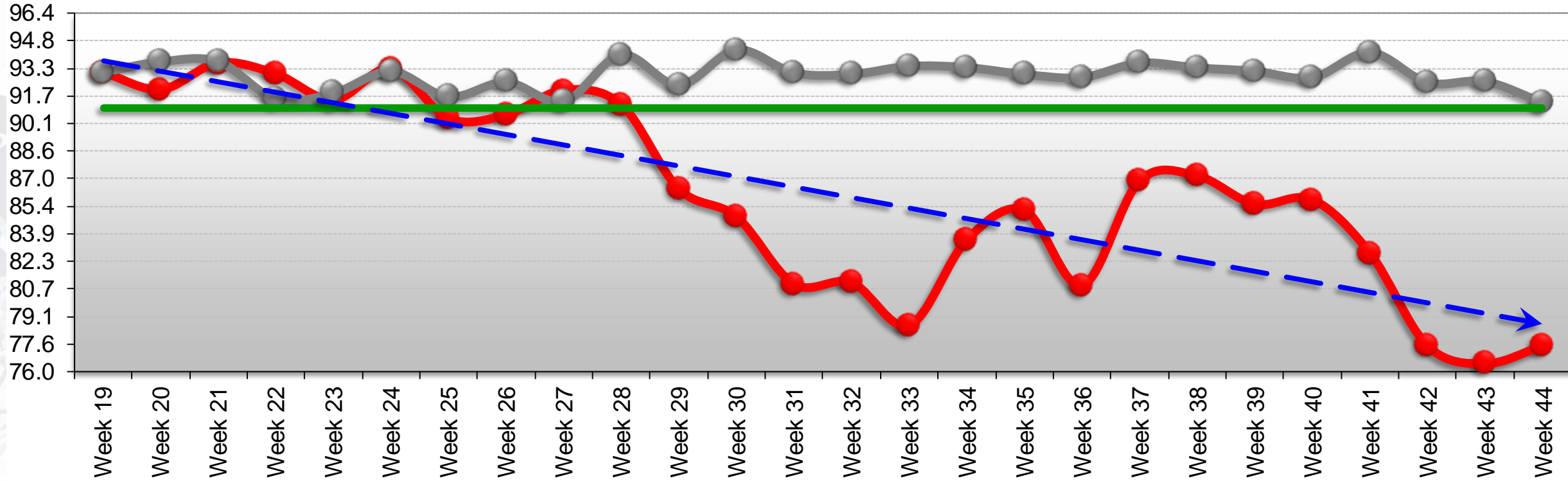
District	WK 43	RK	QTD	RK	YTD	RK
Appalachian	92.62	5	92.34	3	94.79	3
Central Pennsylvania	72.90	60	74.74	63	90.13	41
Kentuckiana	84.66	42	85.26	39	93.62	9
Northern Ohio	63.68	63	69.63	65	92.18	21
Ohio Valley	69.38	62	75.67	61	90.99	36
Philadelphia Metropo	84.91	39	82.33	49	90.48	38

District	WK 43	RK	QTD	RK	YTD	RK
South Jersey	88.90	22	91.33	7	93.37	13
Tennessee	82.06	48	82.96	45	92.35	19
Western New York	83.19	46	77.26	58	92.81	16
Western Pennsylvania	94.26	1	94.78	1	96.75	1
Eastern	79.51	6	81.73	6	92.47	2
National Total	83.10		84.30		90.45	

Eastern Area Marketing Mail Composite

● Current ● SPLY — Target





District	WK 43	RK	QTD	RK	YTD	RK
Appalachian	71.94	39	85.19	17	92.28	7
Central Pennsylvania	77.58	29	78.36	37	87.83	31
Kentuckiana	84.65	10	81.64	28	90.37	17
Northern Ohio	70.70	43	77.49	41	89.44	21
Ohio Valley	79.33	23	82.24	26	88.02	30
Philadelphia Metro	73.71	36	69.63	52	84.08	41

District	WK 43	RK	QTD	RK	YTD	RK
South Jersey	79.82	21	79.42	34	89.64	19
Tennessee	83.73	13	76.82	42	84.22	40
Western New York	44.28	65	54.03	66	82.51	43
Western Pennsylvania	88.25	5	91.44	4	94.14	1
Eastern	77.47	2	77.98	3	87.84	2
National Total	72.46		76.91		84.81	

Eastern Area Periodicals (Destination Entry)

● Current ● SPLY — Target

